



WINGS, WAVES & WHEELS

Customs Clearance International, Inc.

Around the Corner or Around the World, We keep your merchandise moving

www.cciusa.net

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Inside This Edition:

Incoterms	1
ISF-10	1
Export- European Union Regulation	1
GSP- Generalized System	
Transportation Corner	2
Household Goods/ Personal Effects	
By ; David Sudduth	2
Presidents Minute	
By; Bill Wratschko	2

Customs Clearance is a full service logistics company with offices in Los Angeles, San Francisco, New York and Houston. Please visit us at www.cciusa.net for a complete list of our services and office contact details.

Los Angeles

880 Apollo Street, Suite 334
El Segundo, CA 90245
Tel (310) 322-3228
Fax (310) 322-2388

San Francisco

400 Oyster Port Blvd. #133
South San Francisco, CA 94080
Tel (650) 952-3803
Fax (650) 952-0430

New York

182-25 150th Avenue
Springfield Gardens, NY 11413
Tel (718) 995-0486
Fax (718) 995-0489

Houston

521 N. Sam Houston Pkwy E, # 210
Houston, Texas 77060
Ph# 281-445-9779
Fax# 281-847-1563

Incoterms

Have you ever seen terms on invoices or correspondence like FOB, CF, CIF, DDP? These are Incoterms or International Commercial Terms. These are working rules that can be used when negotiating contracts. The term used specifies the obligations and rights of the parties to the transaction with regards to delivery of the merchandise. The Incoterms are updated as new terms emerge and the most recent rules were updated January 1, 2011. All companies negotiating international purchase orders should have a current copy of Incoterms available for reference. A copy of the new version may be obtained from your local Chamber of Commerce.

ISF-10

The importers security filing- ISF should be old news to seasoned importers. We believe Customs will soon start the penalty phase for importers who fail to timely or accurately file the required information prior to departure of the vessel at origin. At Customs Clearance we have started to notify clients in writing who are in violation with their ISF filings so that they may address the issue with their suppliers and origin agents. For more detailed information about the ISF procedure please consult our previous newsletters located on our website at www.cciusa.net

Export- European Union Regulation

As of January 1, 2011 shipments destined to the EU will require 11 elements of information to be filed by the carrier prior to departure from the USA. This program is very similar to the USA, ISF program only the carrier not the importer is responsible for transmitting the data to Customs at the first EU port of arrival. For more information go to http://europa.eu/abc/european_countries/index_en.htm

GSP- Generalized System of Preferences

The GSP program is a program that allows for certain products to enter duty free from under developed countries. So far in 2011 the program has not been renewed because of an insignificant battle over the importation of sleeping bags from Bangladesh. This involves a domestic company in Alabama and an importer in Kentucky. The Senator from Alabama has put a hold on the bill that would renew GSP for 2011 until he can obtain some satisfaction for the domestic company in his home State of Alabama. While these two Senators try to work out a compromise some companies stop importing, as there are no guarantees that once passed the duty paid on merchandise imported since Jan. 1, 2011 will be retroactively refunded. If you would like more

detailed information regarding this matter so you can contact your Senate representative please contact your local Customs Clearance office.

Transportation Corner

As we have all experienced at your local gas station fuel is on the rise because of the events around the globe.

Airfreight- we are seeing on average a 10% increase in fuel from most carriers. The increases are being issued on a weekly base now as the cost is changing rapidly.

Ocean freight- the bunker surcharges are scheduled to increase for most carriers April 1 by about \$100 per 20 ft container. As the market is very competitive now it will be interesting to see if the increase will be allowed by the market conditions.

Trucking- domestic trucking fuel surcharges are running 16% to 28% depending on the trade lane. With diesel fuel in most parts of the country near \$4.00 or higher the carriers have no choice but to pass along the cost to their shippers.

Household Goods/ Personal Effects

By ; David Sudduth

As we head into the busy time of the year for personal effects and household goods I would just like to remind all of the coordinators of the following:

1) When we receive complete documentation and an arrival notice before the shipment arrives we can pre-file

your entry and reduce the possibility of demurrage/storage.

2) Make sure that foreign importers have the proper visa to import large amounts of household goods.

3) When importing vehicles be prepared to supply a letter of conformity from the manufacturer if the car was not previously titled/registered in the USA. Just because a vehicle was manufactured in the USA does not always mean that it complies with EPA/DOT standards.

4) Alcohol regulations differ from state to state so if in doubt contact your local Customs Clearance Int office prior to packing the shipment.

5) ISF- make sure to send to us 48 hours prior to the vessel departure at origin.

The Houston office has now been in operations for one year and I would like to thank all of our loyal clients for their support.



Presidents Minute

By; Bill Wratschko

The world events: wars, earthquakes, political unrest continues to place challenges on the world economy and transportation. If you stop and think about it just about everything we use must be transported at some point. The short-term challenge in the transporta-

tion industry remains the cost of fuel. Carriers will be forced to pass along those increases to shippers that will drive up the end user costs. The increased costs might make a product too costly for the market. This is where Customs Clearance personnel can assist you to find competitive air, ocean and truck services when your costs are on the rise. We specialize in door-to-door transportation around the world.

Thank you for your continued support and we look forward to working with you on your next shipment.

